

Preliminary Program

| | Wednesday | | Thursday | | | | |
|-------|-------------------|---------------------------|----------|--|-----------------------|-------|---|
| | | | 09:00 | Introduction and welcome | Seminar Room 96/97 | | |
| | | | 09:30 | Session 1 | Seminar Room 96/97 | 09:30 | Se |
| | | | | Sponsor Signage in Full Live Sport Broadcasts: A Analysis of Viewers' Attention and In-Game Even | | | The Process of Buildir |
| | | | | Herold, Boronczyk & Breuer | | | Cornwell, Humphreys & |
| | | | | Can Consumers Distinguish Event Sponsors from Ambush Marketers? | n | | <i>Consumer Brand Choi Market: Does Athlete S</i> |
| | | | | Grohs, Wolfsteiner & Wagner | | | Rumpf, Breuer & Dallme |
| | | | 11:00 | Coffee Break | | 11:00 | Cof |
| | | | 11:30 | Session 2 | Seminar Room 96/97 | 11:30 | Se |
| | | | | The Swings and Roundabouts of Commercialization in Professional Sports - A | | | Understand Your Audi Rival Sponsorship |
| | | | | <i>Qualitative Analysis</i> O'Neill, Backhaus, Cornwell, & Woisetschläger | | | King, Stornelli & Bee |
| | | | | | | | Once a Rival, Always a |
| | | | | Sports Logo Life Cycles | | | Effects of Semantic an Associations with Riva |
| | | | | Malkewitz & Ketcham | | | Rossi, Jochims, Dalakas |
| | | | 13:00 | Lunch Break | | 13:00 | Lun |
| | | | 14:30 | Session 3 | Seminar Room 96/97 | | |
| | | | | Determinants of Sponsorship Dissolution: A Meta Analytic Approach | 1- | | |
| | | | | Jensen | | | |
| | | | | Why Brands Love ROSI: Holistic Measurement to Improve Return of Brand Investment and Fan Interaction Nielsen Sports (Practitioner Presentation) | | | |
| | | | 16:00 | Coffee Break | | | |
| | | | 16:30 | Guided Campus Tour and Lab Tour | | | |
| 18:00 | Welcome Reception | DSHS Athletics Facilities | | | | 18:00 | Infor |
| | | | | | | | |
| | | | 20:00 | Conference Dinner | Malzmühle | | |

2020 Sport Marketing and Sponsorship Conference Cologne, April 1-3 2020

Friday Seminar Session 4 Room 96/97 ding Shared Brand Equity & Kwon noice in the Sporting Goods Sponsorship Pay Off? neyer offee Break Seminar Session 5 Room 96/97 Idience: Mitigating Anger from a Rival? Exploring the and Semiotic Sponsor ival Teams on Identified Fans kas, Bee & Ribamar Siqueira unch Break

rmal Dinner

(TBA)